



ITEM #4.A.

DISCUSSION

A-GUIDE Funding

A-GUIDE: Achieving Goals Using Impact Driven Evaluation



A-GUIDE Funding Framework

- The Community Redevelopment Plan provides the framework for projects and activities intended to accomplish the CRA's mission.
- Several of the Overall Needs identified in the Community Redevelopment Plan can more effectively be addressed through partnerships with other organizations that have a demonstrated capacity to address those needs.. Three areas in particular:

-Affordable Housing

-Recreation & Cultural Facilities

-Economic/Business Development

- The partners identified in the Community Redevelopment Plan as a program or project that addresses the needs in the CRA District include:
 - Creative City Collaborative/Arts Garage (CCC)
 - Delray Beach Historical Society (DBHS)
 - Delray Beach Community Land Trust (DBCLT)
 - Delray Beach Public Library(DBPL)
 - Expanding and Preserving Our Cultural Heritage/Spady Museum (EPOCH)
 - Old School Square (OSS)



History of CRA Non-Profit Funding

- Since 1997, the CRA has provided significant funding to various non-profit entities, including those institutions located within City/CRA-owned facilities for capital projects and operations.
- In 2007, with the economic downturn, the CRA increased funding due to the City funding reductions to the various non-profit entities.
- In 2011, to better evaluate funding requests from the organizations and to measure the results of the activities supported by CRA funds relative to the CRA's goals and objectives, the CRA developed the Achieving Goals Using Impact Driven Evaluation (A-GUIDE) program.
- In FY 2016, the City requested the CRA provide additional A-GUIDE funding to the non-profit partners that also receive City funding- DBHS, DBPL, EPOCH and OSS.



A-GUIDE Eligibility

Organizations meeting the following criteria are eligible to apply for Non-profit Partner funding:

- Mission consistent with the mission of the CRA
- Classified as tax-exempt under IRS 501(c)(3)
- In good standing with the State of Florida
- Housed in City- or CRA-owned facilities located in the CRA district
- Serves residents of the CRA district and/or visitors that come to the district to participate in funded programs, projects and events

• Demonstrated commitment by Board of Directors of the purpose and accountability for CRA funds



A-GUIDE Funding Amount

- CRA support may *not exceed 25%* of an organization's total operating budget for the year in which the grant is requested.
- CRA support for Nonprofit Partners that received funding in prior years will not receive an increase in their funding. In fact, the amount of funding may be decreased according to availability of funds and the quality of their applications relative to these guidelines.
- The CRA Board makes the final decisions regarding the funding amounts.
- A five-year *transition plan* was established in *FY 2011-2012* for each Nonprofit Partners that received support in excess of 25% in prior years, to reduce CRA funding to not be more than 25% of their total budgets in *FY 2015-2016*. Non-Profits that had transition plans were EPOCH & DBCLT.



Delray Beach CRA A-GUIDE Funding

FY 2018-2019

Achieving Goals Using Impact Driven Evaluation (A-GUIDE)	Non-Profit's Total Budget	CRA A-GUIDE Funding	Funding % of Budget	Additional Amount City Requested CRA to Fund	Total Funding	% of Budget with CRA & City Funding
				In FY16-17		
Library	\$2,435,320	\$348,000	14%	\$110,000	\$458,000	19%
DBHS	\$285,000	\$75,000	26%	\$50,000	\$125,000	44%
EPOCH	\$276,785	\$80,000	29 %	\$31,000	\$111,000	40%
OSS	\$2,865,500	\$500,000	17%	\$250,000	\$750,000	26%
CCC(Arts Garage)	\$1,285,500	\$275,000	21%		\$275,000	21%
Delray Beach Chamber	\$1,194,463	\$25,000	2%		\$25,000	2%
DBCLT	\$857,300	\$261,550	31%		\$261,550	31%
Total A-GUIDE:		\$1,564,550		\$441,000	\$2,005,550	7



FY 2019-20 A-GUIDE FUNDING CYCLE

The questions/concerns of the non-profit organizations:

- 1. Should they request the City funding portion in the A-GUIDE application which can result in an amount over the 25% of their budget which is the maximum amount of funding in the A-GUIDElines?
- 2. Should they include the City funding amount in the project budget submitted in the A-GUIDE application?
- 3. The current City management/leasing agreements with the non-profits reporting requirements are inconsistent with the A-GUIDE reporting requirements, and may include additional reporting requirements.
- <u>Other:</u> Affordable Housing Need for funds specifically for acquisitions and new development. This may be addressed separately from the A-GUIDE application process via acquisition/construction loan.



FY 2019-20 A-GUIDE FUNDING CYCLE

Options to determine A-GUIDE funding for FY 19-20 application cycle:

- 1. The A-GUIDE maximum funding remains at 25%.
- 2. The CRA Board determines a new maximum funding percentage (up to 35%).
- 3. The CRA Board determines a higher funding percentage (up to 45%) for organizations with a budget under \$400,000 (DBHS \$280,000 & EPOCH \$276,785).
- 4. Sliding scale funding percentage based on organizations total budget Under \$400,000 up to 45% Between \$401,000- \$1,000,000 up to 35% Between \$1,000,001 and above up to 25%
- 5. A combination of the above options.



A-GUIDE - Updates/Comments

- 1. The application form was streamlined to reduce duplication.
- 2. Meetings conducted with the A-GUIDE organizations to discuss their A-GUIDE programs and the process, which resulted in the following:
 - Program ideas to make their application easier.
 - Program ideas to make their quarterly reporting easier.
 - How to incorporate programs that already established through partnerships into next fiscal years A-GUIDE which will demonstrate a more complete picture of the organizations accomplishments.

IMPORTANT DATES, Fiscal Year 2019-2020 Funding Cycle

- March 1, 2019
- May 1, 2019
- May 2 May 10, 2019
- May 13 June 3, 2019
- July 9, 2019

- **Application Available on-line**
- Applications due to CRA
- Feedback to applicants; opportunity to provide missing information
- Funding Evaluation Committee review of applications
- Applicant presentations to CRA Board
- August September 2019 Funding decisions by CRA Board

Questions